

Member Benefits Guide



Please share this membership guide with all of your colleagues so they can also take full advantage of your membership benefits, including:

- Feeling more connected to the nonprofit community in California
- Getting access to specialized and up-to-date compliance information
- Participating in advocacy on legislation that affects nonprofits and be part of a policy task force on an issue you care about
- Joining our webinars on current research findings, policy matters, and voter engagement for free
- Get great rates at a one-stop shop for health insurance, workers' compensation, liability and all the other types of insurance you need

Your office manager can...

Spend less on office supplies, shipping, travel expenses and much more

Save about 30% on online or in-store purchases of selected office supplies, computer supplies, and printing at **Office Depot**.



HERE'S HOW: CalNonprofits staff will create an account for you on the Office Depot site. Send an email to membership@calnonprofits.org with your name, organization name, email address, and preferred delivery address.

Save 30% on ground and overnight shipping with **UPS**.



HERE'S HOW: Sign up online through our portal: www.savewithups.com/calnonprofits. You can create a new account, or link your existing UPS account to get the discounts.

Members get free access to **Purchasing Point**, an exclusive discount program for nonprofits that leverages group buying power to get significant discounts with a large group of vendors that you probably already use. Save with vendors like Staples (save 20-25%), Enterprise, Alamo and National rental cars (save 40-60%), Pitney-Bowes mailing systems (save 15-25%), Konica Minolta copiers (save 40-50%), and many more.



HERE'S HOW: Follow the user-friendly instructions on the online portal: calnonprofits.purchasingpoint.org.

Many of these discounts are also available to staff and volunteers to use in their personal lives! Download our flyer to find out more: <http://bit.ly/NPbenefits>

Save money on hotels

PurchasingPoint has a new vendor partnership with **HotelStorm** for exclusive hotel discounts. HotelStorm negotiates discounts available only to this group, with discounts as high as 55%, saving you at least 10% or more over other online travel sites.



HERE'S HOW: Visit www.hotelstorm.com/purchasingpoint and use the password PURCHASINGPOINT (case sensitive) to unlock your discounts. Please note: Do not post the HotelStorm URL or password to any public website or social media platform.

Need help with governance and compliance issues?

We've got templates and samples of board responsibilities, document retention policies, performance evaluations and more to make your life easier.



HERE'S HOW: Visit <http://calnp.memberclicks.net>, login, and click on "Members Only Resources" to download templates, policy samples, and articles on a variety of topics to help you manage your organization efficiently.

Office Supplies
Shipping
200+ vendors
Portal to

Hotels

Governance
Templates

more benefits



Your finance staff can...

Credit Card
Processing

Save money on credit card processing fees

Save money on credit card processing fees by switching to "interchange-plus" pricing with **Dharma Merchant Services** – a California registered Benefit Corporation. You can accept payments in person with a terminal, on your smartphone or tablet, or online. If you process \$2,000 or more in payments each month, this program can save you hundreds of dollars in fees. Dharma also offers unparalleled 5 star customer service!



HERE'S HOW: Visit dharmamerchantservices.com/getting-started/CalNonprofits for details and to sign up.

Find insurance to meet all your nonprofit needs

Our social enterprise subsidiary CalNonprofits Insurance Services can analyze your insurance needs and help you find the coverage you need to protect your nonprofit. And choosing our brokerage keeps money in the nonprofit community! We offer all lines of coverage - General Liability, Directors & Officers, Property, Workers Compensation, Auto, Cyber, Professional, Sexual Abuse/Molestation, Special Events, Excess/Umbrella limits, Employee Benefits, and more... More than 1,000 nonprofits choose CalNonprofits Insurance Services as their insurance broker because of our excellent customer service, deep understanding of nonprofits, and wide variety of options.



HERE'S HOW: Get a free analysis at www.calnonprofitsinsurance.org or call (888) 427-5222

Banking

Provide personal banking and Health Savings Accounts for staff and volunteers of your organization

Visit a local branch of **Provident Credit Union** or one of their sister credit unions and when you open an account tell them you are a member of California Association of Nonprofits (code #96).



HERE'S HOW: To find out more about the programs offered by Provident Credit Union or to open an account, please visit www.providentcu.org or contact Matthew Herrera, (800) 632-4600 ext. 2606, Mherrera@providentcu.org

Insurance

Your HR manager can...

Insurance

Take advantage of our health insurance programs

Your membership gives you exclusive access to programs and trusts that exist only for nonprofit employees and that are offered only by our social enterprise subsidiary, CalNonprofits Insurance Services.

This includes the HealthWay Trust, open to nonprofits, and offering group medical plans along with dental, vision, life insurance and chiropractic/acupuncture coverage.

Nonprofits appreciate the simplified rates, COBRA administration and Flexible Spending Account administration at no extra cost, and one consolidated monthly bill. It also includes the Nonprofit Benefits Trust which provides superior dental and vision coverage to California's nonprofits at some of the lowest rates available. The Trust has several plans with Delta Dental utilizing their extensive provider network in California and several VSP's plans to choose from.



HERE'S HOW: Get a free analysis at www.calnonprofitsinsurance.org or call (888) 427-5222.

Get the HR support, resources and training you need

ThinkHR is a platform of helpful HR resources available to members for free!

ThinkHR Live, which is a team of HR experts who are just a phone call away and ready to answer your questions and provide advice. They're available every business day from 6AM to 5PM (Pacific).

It also includes ThinkHr Comply, a resource center with forms, tools, and compliance checklists where you can also build and customize an employee handbook.

And, you get access to ThinkHR Learn Pro's library of training and compliance courses (including some just for nonprofits) and the ability to implement, administer, and track online employee training.



HERE'S HOW: Send an email to membership@calnonprofits.org requesting to set up an account.

HR Compliance

Get special pricing and excellent customer service from background check providers

COEUS Global offers great rates and responsive customer service to CalNonprofits members - including setting up your own online portal for volunteers and staff to enter their information and, if you choose, to ask them if they want to cover the cost of the background check (about 20% of volunteers say yes to this option). COEUS Global can also process LiveScan fingerprint background checks - and help you figure out what kind of information you really need to collect. Plus - all the information is stored on their secure servers so you don't have to worry about keeping sensitive personal information in your files.



HERE'S HOW: Visit http://www.coeusglobal.com/council_ca_main.html to see the wide variety of options and sign up for an account.

Intellicorp offers CalNonprofits members access to basic background check packages at deeply discounted rates.



HERE'S HOW: Visit <https://www.intellicorp.net/marketing/branding/can/default.aspx> for package details and to create an account.

Place job postings at half-price on the CalNonprofits job board

Members pay half price (only \$50) for 45-day job postings on CalNonprofits **Job Board**. We'll help you find the right person for the job by sharing your new opening on our social media channels, including our popular weekly "Job Board Roundup" of new positions listed that week.



HERE'S HOW: Visit <http://calnonprofits-jobs.careerwebsite.com> and click Post a Job on the menu on the left. Create a new employer account, then post as many jobs as you'd like by selecting "Member Job Posting" for each.

Take advantage of an alternative to unemployment tax

Did you know nonprofits can opt out of the state unemployment tax and just pay the claims they get directly? If you have more than 10 employees it may make more sense to join a trust like **Unemployment Services Trust (UST)**. They invest the assets to reduce overall expenses, send you cash back if your claims are lower than anticipated, and help you manage your claims so you save money. UST members also get representation at claims hearings, a live HR hotline, on-demand employee training and compliance courses, and more.



HERE'S HOW: Contact Jennifer Smith at (888) 249-4788 x2240. Also visit www.Chooseust.org

Support your staff with our nonprofit student debt toolkit

Student debt affects tens of thousands of nonprofit employees in California. It also creates big challenges for nonprofits recruiting and retaining a qualified and diverse workforce. Download our toolkit and learn how your organization can use the Public Service Loan Forgiveness Program to support your staff.



HERE'S HOW: Get the information and tools you need at www.calnonprofits.org/programs/nonprofit-student-debt-project

Share discounts with your volunteers and staff to use when they're not at work

While most of our discounts are for nonprofits, we also have some benefits for your staff and volunteers for fun activities outside the office. Check out our 1 page guide to learn more about discounts for hotels, rentals cars, and even home maintenance supplies.



HERE'S HOW: Share our Purchasing Point guide with your employees and volunteers so they can take advantage: <http://bit.ly/NPbenefits>

Your communications and tech staff can...

Get your message out on buses and on outdoor kiosks for a fraction of the retail price

Ready to promote your cause in a big way? **Great Kolor** offers printing and placement of giant ads on buses, in train stations and on outdoor kiosks across California. Nonprofits get great rates: while locations, times and venues are very different, Great Kolor historically comes in at - or below - 20 cents on the dollar for outdoor advertising campaigns. The consulting fee is waived for members!



HERE'S HOW: Contact Gene Kahn at 415-902-6448 or gene@greatkolor.com.

Get discounts on nonprofit technology webinars and series

Idealware helps nonprofits make smart software decisions by providing thoroughly researched and impartial articles, trainings and webinars. Members get deep discounts on webinars and online courses.



HERE'S HOW: Log into the CalNonprofits members-only website to get the annual discount code, then go to www.idealware.org, choose the webinar(s) you want and enter the discount code on the registration page.



Your communications and tech staff can... (continued)

Stay up to date on nonprofit trends, research, and breaking news with **Nonprofit Quarterly!**

The Nonprofit Quarterly (NPQ) is an independent nonprofit news organization that has been serving nonprofit leaders, charitable foundations, educators, independent activists, and others involved in the civil sector for more than fifteen years. Members get a \$10 discount on one-year subscriptions to print and digital access (four issues, \$49 instead of \$59.) The discount can be used by current subscribers as well as for renewals.



HERE'S HOW: Use this link: <https://nonprofitquarterly.org/subscribe/?ref=M17CA> and enter discount code: M17CA.

Help your organization raise more money online

Using **Firespring**, nonprofits can realize significant savings on a website that allows them to raise more money, manage events, mobilize volunteers and more—all from one simple platform. Firespring's platform includes online event registration, built-in online donations and fundraising tools. Savings depend on the services you choose.



HERE'S HOW: Contact Dana Ostomel, Vice President of Nonprofit Industry Development at Firespring, via email at dana.ostomel@firespring.org or call 877.447.8941 x1103. Tell her you are a Member of CalNonprofits!

Identify funding sources and build your prospects!

Foundation Directory Online (FDO)

Foundation Directory Online is a valuable resource for nonprofits' fundraising needs. With interactive maps and charts, RFPs, and key funder and grants insights, FDO helps nonprofits identify funding sources, build their prospect networks, and win the funding to support their missions. CalNonprofits members can tap into FDO's ever-growing source of 140,000+ funders, 7 million+ grants, and 500,000+ recipients. Members can get a 10% discount on new Annual FDO Essential subscriptions with code: NCNESS10; a 20% discount on new Annual FDO Professional subscriptions with code: NCNPRO25; and a 20% discount on new Biennial subscriptions to FDO Professional subscriptions with code: NCNBPRO20.



HERE'S HOW: Subscribe here: <http://foundationcenter.org/products/foundation-directory-online>

Your CEO can...

- Make your nonprofit's insurance dollars work for our communities by using CalNonprofits Insurance Services, the only insurance brokerage that exists to help nonprofits and the people who work for them
- Network with other leaders in the field at CalNonprofits events
- Participate in advocacy on legislation and public policies that affect nonprofits
- Make every department more efficient by using our online resources for finance, governance, and human resources
- Get access to specialized and current information and best practices through our webinars and special members-only pricing for events
- Vote for CalNonprofits board members (or run yourself)

Access Your Benefits:

You can get more information about benefits by logging onto your account online. Go to <https://calnp.memberclicks.net/>. If you don't know your login information just enter your email address and click "forgot password." Or contact our Membership Manager at (415) 926-0668 or membership@calnonprofits.org.